

Questions To Ask Your Utility

Asking a utility the following questions can help agencies determine whether a utility contract is the best route to take in developing an energy saving project.

- Is a program currently in place at the utility that provides a method to easily contract for energy saving projects?
- Are there any incentives available for implementing energy saving projects, such as rebates or a free audit?
- Is financing available, and if so, what is a typical financing rate offered?
- How will subcontractors be competitively selected?
- What services are available?
- Does the utility have any experience in doing these types of projects for Federal customers?
- How will the baseline energy usage be established?
- How will the utility determine what energy conservation measures to implement?
- Is a guarantee for savings available?
- Is measurement and verification of the savings part of the contract?
- Will operation and maintenance services be available?
- Do you require a long term power contract as part of the contract?

